

#### CLG's Performance Catalyst® for

Manufacturing is an innovative, customized step-by-step process that rapidly improves employee performance, encouraging high-impact behaviors that create a personal connection with targeted business goals and sustainable success now and for the future.

### A Reliable Process for Improvement

CLG's work in reliability in the manufacturing industry indicates that most challenges emerge as a result of human behavior issues such as:

- Procedural non-compliance
- Incomplete or inaccurate operator rounds
- Missing deadlines on preventive maintenance or other routine tests
- · Inadequate work control
- · Not following the work plan
- Incorrect use of equipment, tools, processes or systems
- Unclear direction
- Lack of motivation

# Reliability You Can Count On

Performance Catalyst® for Manufacturing Reliability brings your reliability strategy to life by transforming it into the critical few day-to-day actions that employees at all levels of the organization actually look forward to doing to make your operations more consistent and sustainable. It helps you achieve improved reliability results; increased leader/manager effectiveness; faster, more consistent, efficient and sustainable execution of your reliability goals; and a "want-to" workplace rather than a "have-to" culture.

#### **Real Results**

Here are just a few examples of the results our clients have enjoyed after implementing Performance Catalyst® for Manufacturing for Reliability:

325% Critical Preventative Maintenance (PM) performance up 325%

Time equipment exposed to degrading conditions drops by minimum 50% and up to **89**% across five business units

Completion of scheduled work jumps from 77% to 83% in 6 months

75% Number of plant shutdowns drops 75%

Number of pump failures per month drops 66%

Mean time between pump repairs increases 20%.

Reliability clock resets drop from 32 to **zero** over three years

Number of overdue Preventative Maintenance (PMs), and Pressure Relief Devices (PRDs) and Over-speed Trip (OSTs) tests drop to **zero** in less than a year





## How We'll Work Together

CLG works very closely with your organization to learn your business, understand your strengths and challenges, plan the reliability strategy that will help you achieve your goals, execute the plan, and partner with you to ensure sustainable, reliable performance. Performance Catalyst® will help your leaders zero in on high impact reliability behaviors – the critical few actions

key performers must take for the organization to productively execute reliability plans and pursue operational excellence – and achieve targeted results. Performance Catalyst® incorporates a simple, four-step scientifically proven process that works no matter what the business issue.

## Make-It® Clear.

**Prioritize.** Clarify the business opportunities

Senior Leaders Aligned on Business Opportunities, Targeted Results & Metrics?

- Prioritize business opportunities
   Align leadersh business opportunities targeted result
  - Align leadership teams to business opportunities and targeted results

#### Make-It® Real.

**Align** on High-Impact Behaviors<sup>™</sup>, prepare leaders to execute

Ready to
Execute with
"New Behaviors"?

- Align all levels of the organization regarding key performers' High-Impact Behaviors<sup>SM</sup> and targeted results
- Develop leading and lagging metrics and verify readiness of progress tracking tools
- Prepare supervisors and their managers to accelerate execution to results

# Make-It<sup>®</sup> **Happen**.

**Execute.** Use databased feedback to get results

Performance Catalyst® Successfully Used to Achieve Targeted Results?

- Coach supervisors and their managers until they provide performance feedback at the desired level of frequency and quality—and targeted results are achieved
- Leadership teams review behavior and results data to track progress and to identify opportunities to reinforce behavior, remove barriers, and provide enablers

## Make-It<sup>®</sup> Last.

Embed & Sustain
Performance
Catalyst® into
routine business
processes
Pe

Performance
Catalyst® Leadership
Culture is Business
as Usual?

- Integrate
   Performance
   Catalyst® into
   business management
   systems
- Embed Performance Catalyst® process and tools in internal consultant and leadership development processes

# What Performance Catalyst® Can Do For You

Our clients say Performance Catalyst® is their secret for improving reliability. It's the key to measurable results that satisfy your shareholders and give you a competitive edge.

Your employees' old routines and habits die hard, but performers who get the right feedback from the right people consistently do what's needed to get the results you want. The most rewarding outcome is that you will have created a "want-to" workplace in this "have-to" world.

#### **Learn More About Us**

For more information, visit our website at www.clg.com, or call 412.269.7240, ext. 2021.

#### **Our Investment in You**

Try us out for one of these free sessions:

- A half-day session with the CLG team to refine your business case for reliability improvement, get alignment on your existing reliability strategy, identify results metrics or map behaviors to results....OR...
- 2. Conduct a DCOM® survey to identify where strengths and gaps exist so you know the level of effort required to achieve your goals...OR...
- 3. Half-day session with your leaders that explains the science behind the success of Performance Catalyst®.

CLG | 500 Cherrington Parkway, Suite 350, Pittsburgh, Pennsylvania 15108 | 412.269.7240