



Utilizing All Your Assets for Optimum Productivity

CLG's *Performance Catalyst®* for Manufacturing is an innovative, customized step-by-step process that rapidly improves employee performance, encouraging high-impact behaviors that create a personal connection with targeted business goals and sustainable success now and for the future.

Getting the Most from Your Organization's Resources

CLG's experience in productivity and utilization in the manufacturing industry indicates that most challenges emerge as a result of human behavior issues such as:

- Unclear direction
- Insufficient training, knowledge or experience
- Inadequate resources such as time, staff, tools, processes, systems or equipment
- Lack of feedback or consequences for doing the work well or below expectations

Productivity and Utilization You Can Count On

Performance Catalyst® for Manufacturing brings your productivity and utilization strategy to life by transforming it into the critical few day-to-day actions that employees at all levels of the organization actually look forward to doing. It helps you achieve improved productivity and utilization results; increased leader/manager effectiveness; faster, more consistent, efficient and sustainable execution of your productivity and utilization goals; and a "want-to" workplace rather than a "have-to" culture.

Real Results

Here are just a few examples of the results our clients have enjoyed after implementing Performance Catalyst® for Manufacturing for Productivity and Utilization:

107%

In one year, capacity on three production lines rose sharply - **+88%**, **+105%**, and **+107%**

92%

Best ever **92%** utilization led to record high value product yield adding \$40 million to profits

75%

Vessel utilization increases from 45% to **75%**

25%

Throughput increased more than **25%** in seven months

"A lot of the reason for the success in packaging is a lot of positive input from the employees themselves, which is being reviewed and accepted by management."

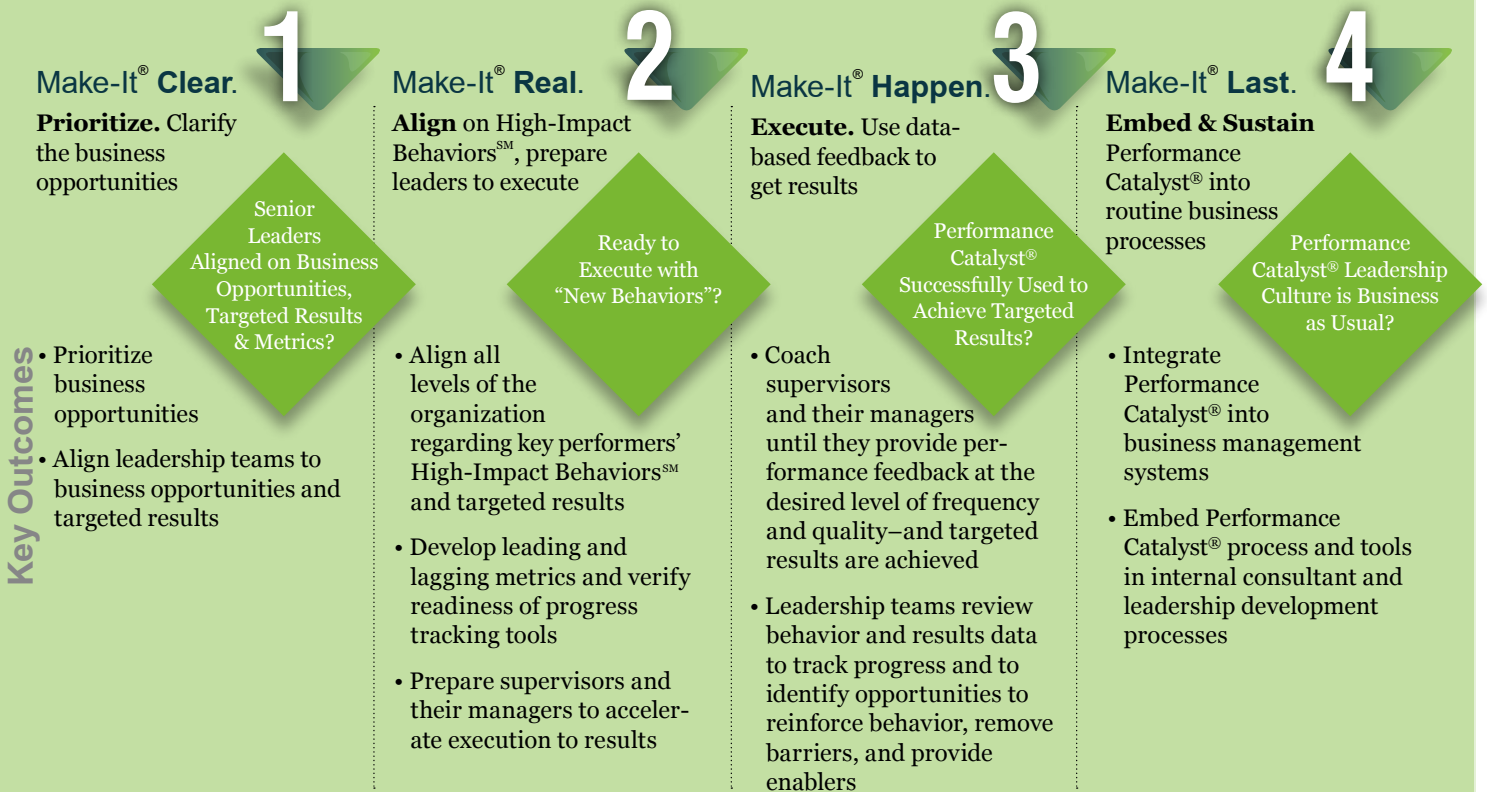
Operator, Vaccine Packaging



How We'll Work Together

CLG works very closely with your organization to learn your business, understand your strengths and challenges, plan the productivity and utilization strategies that will help ensure your success, execute the plan, and partner with you to ensure sustainable performance. Performance Catalyst® will help your leaders zero in on High-Impact BehaviorsSM – the critical few

actions key performers must take for the organization to productively execute strategic change or pursue operational excellence – and achieve targeted results. Performance Catalyst® incorporates a simple, four-step scientifically proven process that works no matter what the business issue.



What Performance Catalyst® Can Do For You

Our clients say Performance Catalyst® is their secret for improving productivity and utilization. It's the key to measurable results to satisfy your shareholders and give you a competitive edge.

Your employees' old routines and habits die hard, but performers who get the right feedback from the right people consistently do what's needed to get the results you want. The most rewarding outcome is that you will have created a "want-to" workplace in this "have-to" world.

Learn More About Us

For more information, visit our website at www.clg.com, or call 412.269.7240, ext. 2021.

Our Investment in You

Try us out for one of these free sessions:

1. A half-day session with the CLG team to refine your business case, get alignment on your existing productivity and utilization strategy, identify results metrics or map behaviors to results....OR...
2. Conduct a DCOM® survey to identify where strengths and gaps exist so you know the level of effort required to achieve your goals...OR...
3. Half-day session with your leaders that explains the science behind the success of Performance Catalyst®.